

Message Text

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PAGE 01 WARSAW 07536 181020Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 180959Z NOV 75
FM AMEMBASSY WARSAW
TO USDOC WASHDC
INFO SECSTATE WASHDC 8504

LIMITED OFFICIAL USE WARSAW 7536

E.O. 11652: N/A
TAGS: BPRO, PL
SUBJECT: MCKEE ENGINEERING BID FOR PHARMACEUTICAL INSTALLATION

REF: USDOC 14785 AND WARSAW'S 6549

1. DURING THE PAST MONTH THE EMBASSY HAS BEEN DISCUSSING MCKEE'S INTEREST IN PHARMACEUTICAL INSTALLATION WITH VARIOUS POLISH AGENCIES, INCLUDING POLIMEX-CEKOP (THE CONCERNED FTO) AND THE MINISTRY OF FOREIGN TRADE. MESSRS. PERRY AND MAZUR OF MCKEE ALSO MET WITH THE AMBASSADOR ON THIS SUBJECT BEFORE HE LEFT FOR WASHINGTON.

2. AS BEST WE CAN TELL, MCKEE IS STILL VERY MUCH IN THE RUNNING FOR THIS CONTRACT, EVEN THOUGH FRENCH AND ITALIAN FIRMS ARE ACTIVELY ENGAGED WITH THE SUPPORT OF THEIR GOVERNMENTS. THE MOST AUTHORITATIVE EXPLANATION OF THE STATUS OF THIS MATTER WAS GIVEN CHARGE NOVEMBER 15 BY VICE MINISTER OF FOREIGN TRADE DLUGOSZ. HE SAID MCKEE'S PROPOSAL AND THOSE OF THREE OTHER FIRMS, INCLUDING ANOTHER AMERICAN COMPANY, WERE UNDER CONSIDERATION. HE SAID THAT THE FINAL DECISION WOULD BE BASED UPON THE FINANCIAL AND TECHNICAL ASPECTS OF THE PROPOSALS, AND NOT ON POLITICAL CONSIDERATIONS.

3. ACTION REQUESTED: PLEASE INFORM CONGRESSMAN ROSTENKOWSKI'S OFFICE OF THE ABOVE, SINCE THE CONGRESSMAN HAS CORRESPONDED WITH THE AMBASSADOR ON BEHALF OF MCKEE.

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NNN

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